## Senior Planning Manager

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| **Generic title** | Senior Manager - 1 |
| **General Description** | Under the direction of a Director, this Senior Manager will manage a significant function within a business unit, a large number of managers or a significant income stream. Managed activity will be of a larger scope and complexity.  In operations they will manage large scale or complicated multidisciplinary construction schemes or sites and their associated activities from conception through to completion, delivering work that meets project requirements, customer satisfaction and in accordance with Morgan Sindall standards. The will play a major role in delivering the company’s value set and philosophy.  In commercial they may lead on supply chain management, take responsibility for a line of business or all aspects of pre-construction in their area. |

## Competencies

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| **Achieving Results** | Capacity to set goals for self and others  Proactively identifies and pursues new stretching targets and opportunities  High levels of personal drive and commitment  Adds value beyond doing the job  Focuses well on personal development goals |
| **Analytical thinking and decision making** | Rational and systematic analysis of situation to enable decisions on more varied issues  Questioning the evidence to evaluate issues |
| **Communication** | Ability to adapt one's style to the message and audience so people understand what you want  Connect with people in all levels of the business |
| **Dealing with change** | See potential of new ideas and situations  Takes a pragmatic approach to change  Considers impact of change on others as well as self  Ability to explain the effects to colleagues |
| **Teamwork** | Develop inter-team collaboration inside and outside company  Understand the role of a team and how it delivers the objectives  Can adapt to different types of teams in most situations  Takes a cohesive and encouraging approach to team working |
| **Leadership** | Ability to take control of situations with one's sphere of influence  Assume responsibility - organising and guiding where necessary |
| **Managing resources** | Create a resource plan for an unfamiliar or potentially complex project  Manage others to implement effective planning, problem-solving and decision making  Understand the resource implications on the business plan |
| **Negotiation** | Understand the other's point of view  Make an objective and structured case with pros and cons  Understand the need to give and take  Understand and defend a position |
| **People Development** | Grow a team that is aligned with the business objectives  Understand strengths and weaknesses of team members and work with them to good effect  Understand ambition and manager expectations  Use of a wide range of development tools |

## Role definition

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| **Summary of role** | Provide planning management and support to both the pre-contract and contract operations for the business. |
| **Responsibilities and accountabilities** | Provide coordinated planning strategies  Provide programmes as required for pre-construction and construction activities  Produce and monitor programme and planning activities  Provide planning direction, training and support to key members of the project team  Anticipate opportunities for risks in advance and advise on options to resolve  Produce tender programmes compliant with ITT, tender sum, design (where appropriate), assurance, and methodology agreed with suppliers and bid teams  Produce other programme tender deliverables as required by bid team  Deliver presentation of tender programme to both Internal and external customers  Objectively assess progress of project independently of project team  Provide detailed support and assistance to the project in order to enable the team to monitor pinch-points on the critical path and test and change logic where previously agreed to either improve upon the baseline programme or to mitigate potential delays  Produce reports and programme commentary to customers on particular reporting requirements  Produce programmes, reports and / or extract filters as required by the project team, including indication of deviation from the baseline programme  In conjunction with the commercial team, produce earned value analysis data in compliance with the customer and Morgan Sindalls’ requirements  Formally issue programme updates to the customer as required by the contract  Attend progress meetings with internal and external customers and deliver presentation on project progress  Acquire full conversance with planning software system and ensure upgrades are understood and implemented  Maintain awareness of current Morgan Sindall health and safety requirements and changes  Effectively communicate bid strategy and solutions to construction team  Influence and support team members to innovate and achieve optimum solutions  Provide feedback on objectives and identify training and development needs  Assist in the preparation of submission documents  Attend post tender negotiations with a view to taking increased responsibility  Proactively offer problem solving ideas and solutions |
| **Qualifications, training and technical knowledge** | Degree level or equivalent  Competent in project management software preferably Primavera Version 6+  Extensive experience in programme and project management, project planning, including programme controls, project review, and cost and risk analysis  Understanding of the impact that commercial events and activities have on the baseline programme |
| **Attributes and skills** | Self-driven, results orientated with a positive outlook  Good management skills, with the ability to motivate employees to achieve high standard of compliance  Excellent organisational, planning and time management skills; able to manage projects simultaneously without compromising on standards and quality  Sound knowledge of the construction industry  Ability to ensure standards and specifications are met  Ability to work with senior management to set project and operational targets  Excellent negotiation and diplomacy skills and the ability to make a sound business case to senior stakeholders |