## Senior Project Manager

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| **Generic title** | Senior Manager - 1 |
| **General Description** | Under the direction of a Director, this Senior Manager will manage a significant function within a business unit, a large number of managers or a significant income stream. Managed activity will be of a larger scope and complexity.  In operations they will manage large scale or complicated multidisciplinary construction schemes or sites and their associated activities from conception through to completion, delivering work that meets project requirements, customer satisfaction and in accordance with Morgan Sindall standards. The will play a major role in delivering the company’s value set and philosophy.  In commercial they may lead on supply chain management, take responsibility for a line of business or all aspects of pre-construction in their area. |

## Competencies

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| **Achieving Results** | Capacity to set goals for self and others  Proactively identifies and pursues new stretching targets and opportunities  High levels of personal drive and commitment  Adds value beyond doing the job  Focuses well on personal development goals |
| **Analytical thinking and decision making** | Rational and systematic analysis of situation to enable decisions on more varied issues  Questioning the evidence to evaluate issues |
| **Communication** | Ability to adapt one's style to the message and audience so people understand what you want  Connect with people in all levels of the business |
| **Dealing with change** | See potential of new ideas and situations  Takes a pragmatic approach to change  Considers impact of change on others as well as self  Ability to explain the effects to colleagues |
| **Teamwork** | Create appropriate networks of people internally and externally  Build opportunities for cooperation with other individuals and teams  Cut easily across horizontal and other boundaries, taking a corporate perspective  Understand how teams work and how to lead one |
| **Leadership** | Demonstrate clear and visible leadership, with capacity to absorb responsibility and accountability whilst providing sensitive direction to others  Remain effective when the situation is unclear, complicated or pressurised |
| **Managing resources** | Create a resource plan for an unfamiliar or potentially complex project  Manage others to implement effective planning, problem-solving and decision making  Understand the resource implications on the business plan |
| **Negotiation** | Collecting and collating information on the reality of the situation and options open to you  Knowing where you stand  Knowing how to create a position  Building a winnable case  Anticipate the needs and concerns of others |
| **People Development** | Grow a team that is aligned with the business objectives  Understand strengths and weaknesses of team members and work with them to good effect  Understand ambition and manager expectations  Use of a wide range of development tools |

## Role definition

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| **Summary of role** | Successfully deliver the project to customer satisfaction and in accordance with Morgan Sindall standards. |
| **Responsibilities and accountabilities** | Manage all aspects of the contract to a satisfactory conclusion  Liaise effectively with customers & stakeholders  Ensure a continuously improving health and safety culture  Ensure Perfect Delivery of projects  Take responsibility for the management of a site to appropriate time, cost and quality targets and develop, forecast and monitor performance against these targets  Inform or consult with stakeholders and the public as appropriate to facilitate the delivery of the project  Ensure that project costs are rigorously managed and expenditure is recorded accurately at all times  Proactively deliver a quality installation to the customers satisfaction  Deliver a high level of performance in key areas of health and safety, environment and quality constantly supporting our Perfect Delivery objectives  Implement appropriate Morgan Sindall policies and procedures  Manage the project risks and opportunities in line with company procedures  Actively promote continuous improvement initiatives (customer and supplier feedback, back to basics, knowledge management)  Manage the appropriate costs within the contract parameters ensuring maximum utilisation of resources |
| **Qualifications, training and technical knowledge** | Educated to degree level or equivalent in relevant field  Chartered membership of a professional institution (desirable)  CSCS |
| **Attributes and skills** | Self-driven, results orientated with a positive outlook  Good management skills, with the ability to motivate employees to achieve high standard of compliance  Excellent organisational, planning and time management skills; able to manage projects simultaneously without compromising on standards and quality  Sound knowledge of the construction industry  Ability to ensure standards and specifications are met  Ability to work with senior management to set project and operational targets  Excellent negotiation and diplomacy skills and the ability to make a sound business case to senior stakeholders |