

Job Description – Development Manager

Position: Development Manager

Primary Location: London

Many of our staff work flexibly, and in many different ways – remote working, part-time, time to do the school run – please talk to us on application or during the interview process about the flexibility you need. We can't promise to give you exactly what you want, but we are happy to explore what is possible for the role.

We are a company with a vision and desire to create inspirational and innovative solutions that shape the development of healthy and vibrant communities. This talented team, who are part of a construction and regeneration group, work closely with the other divisions to deliver projects in line with our clients' requirements.

Key objectives of the role

To identify, appraise, secure and deliver suitable development opportunities.

Key Responsibilities

Project Delivery:

Secure approvals where necessary to take a project forward. Ensure expenditure is within specified limits approved by the Company.

Working alongside Development Managers, Development Directors and Project Managers, you will assume responsibility for the achievement of milestones on projects across the portfolio. This may include securing planning and other statutory consents, finance and funding, lettings, disposals and long-term estate management arrangements.

Manage the development of projects appropriately and effectively during the pre- construction, construction and disposal phases; managing the wider scheme appraisal, supported by the Project Accountant.

Overseeing all aspects of the scheme from inception to completion and sale.

Create and maintain scheme development appraisals, regularly reviewing inputs and outputs for the purposes of project management and company business planning.

Help to ensure all legal agreements associated with a project are complete and accurate and properly reflect the Company and the wider JV's understanding of the transaction/risk profile.

Effective and timely reporting and communication relating to the activities and progress of projects.

Business Development:

You will enjoy being an ambassador for our business, encouraging relationships which might deliver new development opportunities.

Support the identification, bidding and securing of development opportunities; considering the current market place and strategy guidelines of the business when appraising new opportunities.

Support the management of the development of sites (whether to be delivered as Site Developments and/or Community Projects) through option appraisals, viability testing, planning and contract negotiations, through to contract close.

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Experience
<ul style="list-style-type: none">• Experience in a Development Management role as a principal or an equivalent position in a development consultancy environment is required.• Be able to demonstrate success in contributing to the delivery of complex projects – specific involvement with residential and/or commercial lead mixed-use developments is preferred.
Key competencies
<ul style="list-style-type: none">• Preferred MRICS (from 5-7 years post-qualification experience as a guide)• Good interpersonal skills, both verbal and written• IT proficient with specific knowledge of development appraisal software (ideally Argus)• Commercially astute, tenacious, full of initiative and passionate about urban regeneration• Excellent negotiating and influencing skills
Benefits
<p>You will join a team of like-minded professionals, with benefits that include:</p> <ul style="list-style-type: none">• 25 days paid holiday with the option to extend by a further 5 days plus Christmas and length of service enhancements.• Retirement Savings Plan• Flexible working patterns• Life Assurance and income protection• Discretionary bonus• Private medical insurance and digital GP services• Cycle to Work Scheme